

**Albert H. Kritzer Conference on the Vienna Convention on the International Sale of Goods**

**November 3 and 4, 2011**

**São Paulo – Brazil**

**PROGRAMME**

November 3, 2011 (Day 1)

9:00 **Registration**

9:15 **Opening Session:** a word from the organizers

9:45 **Opening Lecture:** Eric Bergsten

*Chair: José Carlos de Magalhães*

10:30 **1<sup>st</sup> Panel:** The importance of a uniform regulation for the international sale of goods

1<sup>st</sup> Topic: TBD (Loukas Mistelis)

2<sup>nd</sup> Topic: Uniform regulation: solution to the differences in the rules of private international law? (Francisco Pignatta)

*Chair: Silvia Pachikoski*

11:40 Coffee-break

12:00 **2<sup>nd</sup> Panel:** The uniform interpretation of the CISG as an international legal instrument

1<sup>st</sup> Topic: Possible Integration of the UNIDROIT Principles into Art. 7(2) of the CISG (Alejandro Garro)

2<sup>nd</sup> Topic: Potential Conflicts Between the CISG and Domestic Law: Limitation Periods as Example (Paschal Hachem)

3<sup>rd</sup> Topic: CISG & International Arbitration – A fruitful Marriage? (Petra Butler)

*Chair: Lauro Gama Jr.*

13:10 Lunch Break

14:30 **3<sup>rd</sup> Panel:** The role of the United Nations in promoting the adoption of uniform rules for international trade

1<sup>st</sup> Topic: A historical overview of UNCITRAL (Eric Bergsten)

2<sup>nd</sup> Topic: The Current Development of International Trade Law: Uncitral's Working Groups (Luca Castellani)

*Chair: João Bosco Lee*

15:20 **4<sup>th</sup> Panel:** Reconciling the differences between the Brazilian legal system and the CISG

1<sup>st</sup> Topic: Brazilian Accession to the CISG: harmonization or modernization of Brazilian Sales Law? (Iacyr de Aguiar Vieira)

2<sup>nd</sup> Topic: Party Autonomy under CISG and Brazilian Law (Nádia de Araújo)

3<sup>rd</sup> Topic: Divergences and Convergences between Brazilian Law and CISG: A Comparative Analysis (Vera Jacob de Fradera)

*Chair: Salem Hikmat Nasser*

16:40 Coffee-break

17:00 **Round Table:** Advantages of the Brazilian accession to the CISG for Brazilian economic players

Leandro Tripodi, Pedro Silveira Campos Soares, Rodrigo Cavalcante Moreira

*Chair: Luciano Timm*

18:00 **Conclusion of Day 1**

November 4, 2011 (Day 2)

9:20 **6<sup>th</sup> Panel:** Sphere of Application and Formation of Contracts under the CISG

1<sup>st</sup> Topic: Matters Governed by the CISG (Hiroo Sono)

2<sup>nd</sup> Topic: The CISG in the era of electronic communications (Sieg Eiselen)

3<sup>rd</sup> Topic: Formation of Contract under the CISG (Pilar Perales Viscasillas)

*Chair: Celso Campilongo*

10:30 **7<sup>th</sup> Panel:** Buyer and seller's obligations according to the CISG

1<sup>st</sup> Topic: Conformity of the Goods and Payment (Claude Witz)

2<sup>nd</sup> Topic: Delivery and Transfer of Risk (Jan Ramberg)

*Chair: Fernando Serec*

11:20 Coffee Break

11:40 **8<sup>th</sup> Panel:** Breach of Contract, Remedies and Avoidance under the CISG

1<sup>st</sup> Topic: Suspension of Performance and Anticipatory Breach (Christiana Fountoulakis)

2<sup>nd</sup> Topic: Consequences of the Aggrieved Party's Contribution to the Breach  
(Ingeborg Schwenzer)

3<sup>rd</sup> Topic: Fundamental Breach (Lisa Spagnolo)

4<sup>th</sup> Topic: The Avoidance of Contract under the CISG: Some Comparative  
Remarks and Chinese Cases (Han Shiyuan)

Chair: Maristela Basso

13:10 Lunch Break

14:30 **9<sup>th</sup> Panel**: Exemption under the CISG

1<sup>st</sup> Topic: Impediment (Martin Davies)

2<sup>nd</sup> Topic: Hardship (Maurício Almeida Prado)

Chair: *Adriana Braghetta*

15:30 **10<sup>th</sup> Panel**: Assessment of damages and calculation of interests under the CISG

1<sup>st</sup> Topic: Damages under the CISG: A Brief Overview (John Gotanda)

2<sup>nd</sup> Topic: Contract Damages under the CISG: Loss and Compensation (Michael  
Bridge)

3<sup>rd</sup> Topic: Default Interest under the CISG (Yesim Atamer)

Chair: *Cláudio Finkelstein*

16:40 Coffee-break

17:00 **Final Speech**: Min. Francisco Rezek

18:00 **Closing Ceremony**